

## Datasheet What's New Guide

Sage 200 Professional

Version 2022 R1



Sage 200 is part of a global franchise which has a single vision and strategy across fourteen countries worldwide to offer companies a leading business management solution

Our progressive strategy is constantly evolving, and each new release is built using customer feedback; ensuring our customers' needs drive our product roadmap. For example, customers are telling us that simplifying their business processes to increase efficiency is key. Our continued response is to improve the customer experience with greater flexibility of access, to enhance productivity daily, which really matters to them.

These customer requests feed into our three strategic pillars that ensure we deliver the right solution for our customers' needs today, and in the future.

### Strategic pillars

The three strategic pillars for Sage 200 are;

**Web enabling the Sage 200 client with a choice of data deployment options (on-premise or Microsoft Azure), delivering the following key elements:**

- Software modernisation with Web Browser based client data entry
- Microsoft Power Apps, Power BI and Power Automate integration
- Flexibility to customise to support business requirements
- Choice of data deployment (Sage 200 Professional only variant)
- Greater accessibility standards - supporting multiple browsers, font sizing and scale as well as technology choice and power to run from new devices e.g., tablets.

**Strengthening the core accounting functionality and API development:**

- Simplified experience and system flow
- Focus on key accounting processes
- Continued API development

**Vertical specific propositions**

- Delivering the appropriate feature set for customers, to support their industry requirements.

## What's New?

Sage 200 Professional 2022 R1, released in February 2022, ensure customers benefit from new web screen functionality and new features to support customers' sales processes.

### Overview of new features

Feature	What	Explanation	Benefits	Links														
Web Screens	Sales Orders	<p>New Forms for:</p> <ul style="list-style-type: none"> <li>Create Sales Order</li> <li>Amend Sales Order</li> <li>View Sales Order</li> <li>Sales Order List</li> <li>Memo Tab</li> </ul>	<p><b>Better user experience, greater flexibility with new web screens</b></p> <p>Manage your Sales Orders, Quotes and finances on a browser, - giving you that true cloud experience.</p>	<p><a href="#">Web App</a></p> <p><a href="#">Helpfiles for Web App</a></p>														
	Quotes	<p>New Forms for:</p> <ul style="list-style-type: none"> <li>Create Quote</li> <li>Amend Quote</li> <li>View Quote</li> </ul>			New Features	Sales Orders	Review more information on your sales orders, see your order line-item discount values.	<p><b>Improving efficiency and account management</b></p> <p>View previously applied discounts direct from the order to better support your customer conversations, and to demonstrate you know your customers' business for true relationship management.</p>		Quotes	<p>Introduction of cross sell, suggested items and alternative items for quotes, direct from the new web screens.</p> <p>New features for Quotations:</p> <ul style="list-style-type: none"> <li>Expiry date</li> <li>Memo Tab</li> <li>Additional Status</li> <li>Account on hold warning</li> </ul>	<p><b>Personalise the customer experience and boost every sale.</b></p> <p>Show you know your customers business and increase your opportunity with personalised quotes.</p>	<p><a href="#">Web App</a></p>	Print Sales Orders & Quotes from Web Screens	Create an attachment to send via email and/or print your newly created sales orders and quotes, from web screens, direct to your customers.	<p><b>Improve your sales &amp; quote process and never miss and opportunity.</b></p> <p>Wherever you are, you can simply raise a quote/order and print/email to necessary parties. No waiting to get back in the office, no risk of forgetting to 'send'. Access your sales order and quotes, anywhere at any time and email and/or print to communicate better with your customers.</p>	<p><a href="#">Helpfiles for Web App</a></p>	Web Screen Preferences
New Features	Sales Orders	Review more information on your sales orders, see your order line-item discount values.	<p><b>Improving efficiency and account management</b></p> <p>View previously applied discounts direct from the order to better support your customer conversations, and to demonstrate you know your customers' business for true relationship management.</p>															
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	Print Sales Orders & Quotes from Web Screens	Create an attachment to send via email and/or print your newly created sales orders and quotes, from web screens, direct to your customers.	<p><b>Improve your sales &amp; quote process and never miss and opportunity.</b></p> <p>Wherever you are, you can simply raise a quote/order and print/email to necessary parties. No waiting to get back in the office, no risk of forgetting to 'send'. Access your sales order and quotes, anywhere at any time and email and/or print to communicate better with your customers.</p>	<p><a href="#">Helpfiles for Web App</a></p>														
	Web Screen Preferences	Ability to remove, re-order columns and remember selection – works on a per user and per company basis.	<p><b>Enhance your productivity with customised view of day-to-day data aligned to your processes.</b></p> <p>Now you can customize web forms to see the data and information relevant to your role, while saving your 'view' to ensure day-to-day you can access Sage 200, set up to optimise your working day.</p>															

Feature	What	Explanation	Benefits	Links
API	Expanded API fields	Building out the ability to connect your product with a wide range of additional solutions available from our ISV Marketplace. Updates to the API include functionality for Sales Orders and Quotations.	<p><b>Automation and simplicity – giving you more choice.</b></p> <p>The new API extensions open the door to a wider ecosystem of ISV solutions to connect your business and enable you to build a truly bespoke solution to suit your businesses specific needs. Share data seamlessly between systems, removing the need for manual intervention.</p>	<a href="#">API Helpfiles</a>
Supported Environments	Support for Windows 11 and Windows Server 2022	Compatibility of operating systems and platforms to address to update in line with 3 <sup>rd</sup> party vendor support.	<p><b>Continuous improvements to supported platforms for enhanced security and user experience.</b></p> <p>It is vital we adapt and update Sage 200 to maintain the latest security protocols and user experience. In response to Microsoft’s announcements on changes to their supported platforms, Sage will be retiring the following supported platforms;</p> <p>Windows 7 and Internet Explorer 11 from this release onwards.</p> <p>With this release, Sage 200 will be adding Windows 11 to our supported platforms and removing the reliance on Internet Explorer.</p>	<a href="#">System Info</a>
	Version available for new deployments for the Sage Partner Cloud Program		<p><b>Flexible cloud deployment option for new and existing customers.</b></p> <p>The Sage Partner Cloud program offers partners a flexible path to migrate Sage 200 Professional customers and offer new customers a quick and secure method to deploy Sage 200 Professional into a partner owned Microsoft Azure environment.</p>	