## BUILDING SMARTER BUSINESS











**Development** 



**IT Services** 



Cloud



**Training** 





# IT Solutions for your business

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## Welcome

#### **Jonathon Berg**

#### Founder & Managing Director

Since 1987, Paradise Computing has proudly been at the forefront of business IT solutions and bespoke software provisions. Our journey began with a commitment to understanding and meeting the specific needs of various industry sectors such as Manufacturing, Engineering, Distribution, and Hospitality.

Our ethos is grounded in the understanding that your business seeks not just technology, but solutions that bring real, tangible benefits. With this in mind, our expert team offers a comprehensive range of ERP and technical support services, from basic software licensing to full-scale IT support, all designed to enhance your operational efficiency and effectiveness.



Located centrally in Northamptonshire, we stand at the heart of the UK's business network, guaranteeing swift and efficient service nationwide. Our accreditations as both a Sage Partner and a Microsoft Solutions Partner offer you diverse choices to fit your unique needs, while our ISO27001 certification highlights our unwavering commitment to information security. With a focus on personalised support, our knowledgeable and friendly team is committed to delivering IT solutions and support that ensures your business and your people are fully equipped for success.







**Development** 



**IT Services** 



Cloud



**Training** 



#### Book a free 30 minute Directors call

Receive expert recommendations on how you can improve your operational systems, modernise your workflow and increase efficiency and security.

Book online: bit.ly/Paradise30

## **Compare ERP Solutions**

Enterprise Resource Planning (ERP) systems are transformative software tools designed to synchronise your core business functions — from financials and supply chains to stock control and works order processing — into one cohesive platform. These solutions act as the nerve centre of your business, providing a unified database that empowers every department and stakeholder to access and share critical data in real time.

By weaving together various business processes, ERP systems not only streamline operations but also enhance efficiency, cut costs, and support more strategic decisionmaking. They're adaptable, with a suite of modules that can be tailored to the unique contours of vour business. covering everything from finance and ylggus management to HR and analytics.

Selecting the right ERP system can transform your business, offering unparalleled unified operational visibility, minimising errors, and elevating overall performance. At Paradise Computing, we understand the importance of choice in finding the perfect ERP solution for your business. That's why we proudly offer two leading ERP options: Sage 200 and Microsoft Dynamics 365 Business Central. This selection ensures that we remain independent, allowing us to align our recommendations closely with your specific business requirements, operational needs, and strategic goals.

The benefit to you is clear — access to a choice between two of the industry's most powerful and versatile ERP systems means you can select the platform that best fits your business's unique landscape. Whether it's the comprehensive, customisable capabilities of Sage 200 or the seamless integration and scalability of Microsoft Dynamics 365 Business Central, our aim is to equip you with the tools you need for success. This commitment to offering choice underscores our dedication to deliver the best possible solution for your enterprise.



Run a smarter, faster and more connected business

## Sage 200 Professional

Sage 200 Professional stands out as a robust, highly customisable suite of integrated applications, offering a seamless platform for managing your business operations. This comprehensive solution spans financials, commercials, and CRM, uniting them into a single application. The integration of these features delivers significant advantages, including time savings, error reduction, and enhanced accuracy through automation. Moreover, it ensures a consistent and unified data source across your business.

With the added freedom of the cloud, Sage 200 provides real-time business intelligence and data integration whenever and wherever you are.



#### Financials: Managing your financial position

Know the financial position of your company at any point in time. Analyse historical trends and data to get accurate information to make critical business decisions.



#### Commercials: Supply Chain, Stock & Sales Orders

Sophisticated stock management linked to your financial data. Increase productivity by 40% by streamlining processes, improving efficiency, cutting costs and improving customer service.



#### Workspaces & Connected User: Data Access

Improve data visibility and productivity with Workspaces and Connected User. Configurable, role-based workspaces enable you to access, manage and share business insight wherever you are.



#### Manufacturing: Controlling Your Production Processes

From Stock, BOM, Sales and Purchase Order Processing to Projects, Works Order Processing, Material and Resource Planning, we can configure the right tools for your business.



#### **Approvals:** Online Authorisation

Approvals is a Sage 200 integrated web based application for approval processing of business documents including Requisitions, Invoices, Expenses, Timesheets, Holidays, Sales Orders and HR.



#### **CL200:** Connect Live to Sage 200 Professional

This Data Viewer & Task Manager optimises your valuable Sage 200 information with this easy-to-use Data Viewer and Task Manager. CL200 allows all your team to view your Sage 200 customer data in real-time.

### **Microsoft Business Central**

Microsoft Dynamics 365 Business Central is a dynamic ERP solution designed to unify your business operations, from financials and sales to service and operations. This platform not only simplifies your business processes but also offers scalability to support your growth.

With Business Central, leverage advanced analytics, enjoy cloud mobility, and benefit from seamless integration with Microsoft 365, enhancing productivity and collaboration across your team.

Embrace the power of Business Central and unlock a world of possibilities, where every decision is informed and every process is interconnected.



#### **Unified Business Management**

Dynamics 365 Business Central offers an all-in-one solution, seamlessly integrating finance, sales, service, and operations to streamline business processes, enhance customer interactions, and make informed decisions.



#### Scalability and Flexibility

Tailored to grow with your business, Business Central adapts to your needs with customisable apps and scalable capabilities, ensuring you can expand your operations efficiently without outgrowing your ERP system.



#### **Advanced Analytics and Insights**

Built-in intelligence with Power BI integration provides real-time analytics and data-driven insights, enabling businesses to anticipate market trends, optimise operations, and improve overall business performance.



#### **Cloud-Powered Mobility**

Leverage the cloud for secure access to your business data and operations from anywhere, at any time, on any device, ensuring flexibility and continuity in today's mobile-first world.



#### **Seamless Integration with Microsoft 365**

Experience enhanced productivity and collaboration as Business Central integrates flawlessly with Microsoft 365 (formerly Office 365), allowing for familiar tools to work together and streamline workflow.



#### **Comprehensive Security and Compliance**

With Microsoft's commitment to security and compliance, Business Central ensures your data is protected with the latest security measures and standards, giving you peace of mind and safeguarding your business.

## **Bespoke Software**



#### **Software Development Benefits**

Have you ever considered how much more streamlined your business could be if your software precisely matched your processes? Imagine software that not only resolves specific challenges but also transforms your entire operation, boosting productivity and automating routine tasks. This is the power of bespoke software development, and at Paradise Computing, we specialise in turning this vision into a reality.

As seasoned developers in Microsoft and Sage applications, we don't just develop software; we design solutions that align with your business goals. Think about the last time a task felt needlessly complex due to software limitations. Now, picture a solution tailor-made to fit your exact needs, simplifying those processes and freeing up valuable time and frustration.

#### The Key to Elevating Your Business

Our experience spans across a multitude of industries, providing us with insights that enable us to create not just software, but a strategic tool that sets your business apart. From streamlining a manufacturer's inventory management to automating time logging processes, our bespoke solutions are designed to give you a competitive edge.

Ask yourself: Are your current systems holding you back? Could your data flow more seamlessly? Is there a process that could be automated to reduce errors and costs?

At Paradise Computing, we understand the importance of precision in business processes. Our goal is to partner with you to develop software that aligns perfectly with your operations, enhancing efficiency and preparing your business for future challenges.



"Paradise Computing turned a suite of problem solving ideas into a bespoke piece of software development, a web based application with an SQL Database, to record time logging activities against Sage 200 BOM operations."

**WOLF SAFETY LAMP COMPANY** 

## **Technology Development**





#### Paradise Computing: Your Partner in Tailored Technology Excellence

Choosing bespoke software brings a wealth of advantages. Custom solutions are crafted to align with your business's growth and transformation, ensuring they adapt fluidly to evolving requirements. Tailored to your industry, these systems seamlessly integrate with your current infrastructure, enhancing compatibility and effortlessly connecting with third-party and supplier networks. This approach not only streamlines your operations but also fortifies your business's connectivity and responsiveness in a dynamic market.

#### Technologies



Our highly skilled and knowledgeable engineers have expertise across all Microsoft platforms and languages, including ASP.NET, Blazor, JS, AngularJS, MVC, Xamarin, .NET Core, SignalR and Azure. We also help many customers upgrade their old Access databases.

#### No Tie In



Your bespoke software comes with portability and freedom. When you commission bespoke software, the source code is yours to keep forever.

Our customers keep coming back because they want to, not because they have to.

#### **Partnership**



We are committed to delivering innovative and exciting software solutions, precisely tailored to your needs, coupled with outstanding customer experience. Our goal is to ensure your systems and software function exactly as you desire, with the flexibility to evolve and improve as your business grows.

## **Comprehensive IT Services**

Are you looking to upgrade your IT infrastructure, enhance cyber security, or leverage the full potential of Microsoft 365? As a Microsoft Solutions Partner, Paradise Computing is equipped to guide you through these pivotal decisions. We specialise in both enhancing on-premise infrastructure and implementing cutting-edge cloud-based solutions. Our aim is to align your IT strategy with your immediate and long-term business objectives.

Concerned about data protection? Our ISO 27001 Certification assures you that we adhere to the highest standards in information security. We not only provide robust cyber security solutions but also work within a globally recognised information security management system (ISMS) framework to safeguard your data.

Whether it's fortifying your cyber defenses, optimising your Microsoft 365 experience, or transitioning to the cloud, our comprehensive IT services are designed to ensure your systems are secure, efficient, and perfectly attuned to your business needs. Let us empower you with the right technology and expertise to drive your business forward.

- Azure Virtual Desktop
- Cloud Hosting
- Cyber Security
- Data Backup
- Helpdesk
- IT Consultation
- LAN Support
- Network Support
- Remote Monitoring



## **Expand Your Team's Bandwidth**

#### **Support Services**

How confident are you in your IT support? At Paradise Computing, our mission goes beyond mere technical assistance. We proactively support your systems, ensuring swift and efficient resolution of any IT issues with a personal touch. Imagine having a friendly, knowledgeable voice at the end of the phone, ready to assist whenever you need it. That's the reassurance we aim to provide.

#### The Advantages are Clear

Consider the advantages of having us as an extension of your team. Would you like to experience expanded support capabilities, reduced operational costs, and lower IT operating expenses, all while protecting your capital expenditure?

#### **Staying Ahead of Your Competitors**

In a world where technology rapidly evolves, how prepared are you to stay ahead of your competitors? We offer the solutions to keep pace with your business's changing requirements, delivering predictable costs, increased efficiency, and direct access to specialist expertise. With us, you're not just getting up-to-date software and technology; you're getting a partner in your business growth.

#### And What About Scalability?

As your business grows, how quickly can you adapt your IT resources? Our expertise isn't limited to IT; we understand business and industry nuances. This knowledge allows us to design IT solutions that can scale up or down with your business, ensuring you always have the right level of support and technology at your fingertips.



"As a market-leading supplier of food processing machinery, service & consumables, Cutting Edge Services first partnered with Paradise Computing in 2017 to provide Sage 200 support to our UK and Ireland operations. After being impressed with their refreshingly straightforward approach, we migrated to a fully hosted private cloud solution in February 2019. The project was wide reaching, impacting every area of our business but was well managed and delivered both on time and within budget.

The private cloud platform has exceeded our expectations. At every stage throughout our relationship we have been delighted with the outstanding support and training offered by the Paradise team who have been professional and customer-focused throughout. We look forward to continuing to grow our partnership with Paradise in the future as we extend our cloud-first IT strategy."

**CUTTING FDGF SFRVICES** 

## **Cloud Hosting**

Having access to your business data and applications, anywhere, anytime, from any mobile device, opens up a whole new world for your business, your employees and your customers. The clear benefits include:

#### Cost

Eliminates capital expenditure for hardware, software, setting up and running on-site data centres.



#### **Speed**

On demand resources give greater flexibility and take the pressure off capacity planning.

#### **Global Scale**

Delivering the right IT resources when needed, from the right geographic location.

#### **Productivity**

Removes the need for 'racking and stacking', hardware set up, software patching and time consuming IT management chores.

#### **Performance**

Secure data centres, regularly upgraded to the latest generation of fact and efficient computing hardware.

#### Types of cloud hosting

Public, Private, and Hybrid. Not all clouds are the same. We demystify the options and find the right solutions for your specific business.



#### **PUBLIC**

Computing resources, such as virtual machines, storage, and applications, typically used for web hosting, email and other low-cost, low-risk applications.



#### **PRIVATE**

Resources dedicated to a single organisation. Typically used for highly sensitive data or applications that require high performance or security.



#### **HYBRID**

A flexible and customisable solution allowing organisations to optimise their computing resources for cost, performance, and security.

## **Trusted Cloud Migration**

#### **Cloud Flexibility and Security**

Add and remove users and resources on demand. Avoid the high upfront cost of new, on-premise hardware. And with our 60-day Disaster Recovery (DR) backup solution for all cloud servers, you are protected against data loss.

#### **Business Without Boundaries**

Our IT Services are based in Northampton, but our Cloud Hosting provides a globally accessible workspace for all your users, allowing your employees to be connected and productive, regardless of device and location. No longer just a competitive edge, using a cloud hosting provider for your digital transformation is now critical for building business resilience.

#### **The Modern Workplace**

modern workplace has evolved. Everything in an organisation interconnected. Having a healthy, happy, engaged workforce is instrumental for modern business and core to workplace wellness principles. Our approach to hybrid working embraces flexibility, lifestyle diversity and nurtures an agile growth mindset. By reimagining your employee experience, you can attract and retain highly talented team members, who can collaborate from anywhere, connecting and serving your customers without disruption. By re-architecting how we work, we can transform our workplace environment, creating a resilient business model to meet future business challenges and create a business without boundaries.



## Training for your business

Based in the heart of Northamptonshire, East Midlands, Paradise offers business training courses from our dedicated training suite on the beautiful Althorp Estate in Northampton, as well as closed sessions, one to one and half day workshops at your place of work or online. Our experienced and engaging training team are based in several areas throughout the UK and can travel to a location that is convenient to you.



Get away for the day. Join us at our dedicated training suite on the beautiful Althorp Estate, Northampton



Arrange a workshop onsite at your place of work. Our training team are happy to travel to any UK office location



Book a remote learning session online in a virtual setting. Socially distanced and convenient if your team is spread out across various different sites

#### Learning culture

We develop and deliver a meaningful learning experience for you. By utilising our free Training Needs Analysis, we help identify skills, knowledge and behaviours that will directly support the strategic aims and functions of your organisation.

#### Impactful delivery

By combining expertise in learning, subject matter and industry knowledge, Paradise creates innovative, high impact and relevant learning to help you develop essential business skills, knowledge and behaviours that are readily transferable to your workplace.

We specialise in Microsoft Courses, Professional Development and Sage. We can also design or source specialist courses by request, just let us know what you need.



"Paradise Computing has been providing us with MS Office classroom training for 10+ years. I have been very impressed with the quality of the training. All of the feedback is positive from our customers and the trainers are very knowledgeable on their subject matter, very reliable and professional in how they deliver the class room session. Communication with Paradise has also been excellent when liaising with them about course planning and delivery. They are always happy to meet up, offer bespoke training and have the ability to adapt their training to suit the needs of the learner in the classroom. I cannot recommend them highly enough."

LGSS L&D TRAINER ADVISOR, NORTHAMPTONSHIRE COUNTY COUNCIL

For more testimonials, please visit: paradisetraining.co.uk/company/testimonials

## Development for your people

Join us on any of these popular subjects or arrange your own personalised course. For a full list of course outlines, dates and prices, visit **www.paradisetraining.co.uk**. For more specialised training, we can tailor your learning experience to meet your individual needs.



### Microsoft Applications

Access

Excel

OneNote

Outlook

Power BI

**PowerPoint** 

**Project** 

**Publisher** 

SharePoint

**Teams** 

Visio

Word



## Professional Development

Assertiveness

Collaborative Leadership

**Conflict Management** 

**Data Security Awareness** 

Dealing with Difficult People

Effective Communication & Influencing Skills

Leadership Skills

Mental Health Awareness in the Workplace

Personality Types (Myers Briggs)

Presenting with Confidence

Problem Solving and Decision Making

Sage 50 & Sage 200

**Team Building** 

Time Management

Train the Trainer



## Supporting You our leadership team



#### Jonathon Berg - Managing Director

Jonathon is a long-time IT industry professional having gained a Computers and Cybernetics degree in 1983. After spells helping set up early-adopter computing companies in London during the 1980's Jonathon was a founder director of Paradise Computing Ltd enabling the company to make best use of his Development, Project Management and Consultancy skills. Jonathon is also Microsoft, Sage and Prince2 certified.



#### **Karen Hobson - Operations Director**

Karen heads up the back office at Paradise and oversees the smooth running of all the internal systems including Finance, HR, Office Management and Training. Despite being warm and courteous with everyone she deals with, her reliability, efficiency and attention to detail is legendary and as a result Paradise runs as a tight ship and cost-efficient business, bringing benefits to staff, suppliers and customers alike.



#### Alex Hamp - Sales Director

Alex manages our Sales, Marketing & Projects teams and has worked his way up through the company since 2014, starting as a junior Sage 200 support specialist. Previously Alex worked on the customer side, implementing Sage 200 at an engineering company. Alex's rounded knowledge and experience gives him a keen insight to understanding customers needs and recommending suitable ERP solutions.



#### **Kevin Ritchie - Development Director**

Since joining Paradise in 2006 as a developer, Kevin has worked his way up to head up the Development Team. His deep knowledge of development tools and platforms, including Visual Studio, .Net, C#, Blazor, SQL and Azure, built up over 20 years, mean he is highly respected by his team. His experience in developing stand-alone products as well as Sage 200 add-ons means he can accurately forecast timescales and challenges for any development project.



#### **Anthony Lester - Software Services Director**

Anthony heads up our software team and is highly respected for his knowledge and work ethic. Anthony joined Paradise in 2004 and, having worked with Sage 200 for over 20 years, knows more about the product than most people alive. His combination of development skills and product knowledge make him the best resource in regard to knowing what is possible with the Sage 200 software and how to approach difficult challenges.

### **Our Values**

#### **Embodying Our Core Values: The Essence of Paradise Computing**

At Paradise Computing, our core values are more than just words; they are the pillars upon which we build our relationships, craft our solutions, and drive our business forward.

"PROUD to be Paradise" encapsulates the principles that guide every interaction and decision, ensuring that we not only meet but exceed the expectations of those we serve. These values shape a culture that is wholly focused on delivering excellence, innovation, and unwavering support to our clients.

By aligning our actions with these core principles, we aim to provide a service experience that is not just satisfactory but truly transformative, fostering growth, efficiency, and success for your business. Our commitment to these values ensures that when you partner with Paradise Computing, you're choosing a team that is dedicated to your needs, invested in your success, and relentless in the pursuit of solutions that solve your challenges and elevate your operations.

## **PROUD** to be Paradise

our values



#### **PROFESSIONAL**

client focus

We use our knowledge, skills and experience to deliver an excellent service to our clients. We're proud of the high standard of work we produce.

## R

#### **RELIABLE**

client focus

We pride ourselves on being a reliable and trusted partner, consistently delivering products and services that our clients can depend on.

## 0

#### **ORIGINAL**

client focus

We question the norm.
We're excited by a
challenge. If there's a
better way, we're
determined to find it or
develop an innovative
solution to solve it.

## U

#### UNDERSTANDING

client hocus

We invest time to understand our clients' individual business needs so we can design the best possible solution to achieve their goals.



#### DEDICATED

client focus

We demonstrate a steadfast commitment to deliver exceptional service and build long-lasting relationships with our customers.



### **Our Passions**

We are more than just Paradise employees. We take ownership of what we do and we all have a vested interest in the success of our company, your business and our community. Together we work towards making better outcomes for us all.

We enjoy supporting and encouraging the many events, sporting activities and charitable endeavours of our team members and customers. Our community is important to us and we give back through helping organisations like the Rotary, the Limbless Association and Young Lives vs Cancer.

We are also proud to be associated with local professional and grass roots sports teams, including Northampton Saints Rugby Club and Northants Recreational Cricket, sponsoring youth County Cricket.

















# Questions? Contact us.

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**Development** 













