

E-book

8 reasons customers choose Sage 200 for Manufacturing

Sage



1. Thirty years as a leader in manufacturing ERP technology

From MAS 90 now known as Sage 200 to X3, Sage has more than 30 years of manufacturing experience and is a leading provider of accounting and ERP (enterprise resource planning) solutions in the industry. **Thousands of manufacturing customers around the world trust Sage**, including sole proprietors, discrete manufacturers, process manufacturers, food and beverage manufacturers, chemical producers, and agribusinesses.



2. A global, vetted partner network with industry experience

As a technology partner with a deep understanding of the manufacturing industry, we have gained insights into how your unique business operates by listening to your team's needs. This is the approach Sage and its partners take. We recognise the necessity for a technological infrastructure tailored to your requirements, enhancing financial and operations management, supply chain efficiency, and quality management.

Sage continues to build and invest in one of the largest partner networks in the industry, so regardless of your company's size or specialisation you can be sure to find a partner with the experience and specialisation needed to ensure your company's success.



3. Constant innovation

With decades of industry experience, Sage understands the issues that manufacturers face and continuously provides the technology, partnership, and network needed for the challenges of tomorrow. Sage is at the cutting edge of the industry, adding new products, and capabilities to help you meet the constantly evolving demands of your stakeholders with calculated innovation.

Sage's portfolio of manufacturing software products includes, Sage X3, Sage Distribution and Manufacturing Operations, Sage 300, Sage People, CRM, Barcode Scanning, and Payroll all help small to mid-sized manufacturers around the world better understand their business to optimise resources, find and act on opportunities earlier, grow, and get more orders out the door quicker with improved adaptability, efficiency, and confidence.

Sage continues to be recognised as a leader in manufacturing ERP technology year after year.



4. The Sage customer for life program provides a roadmap for long-term success

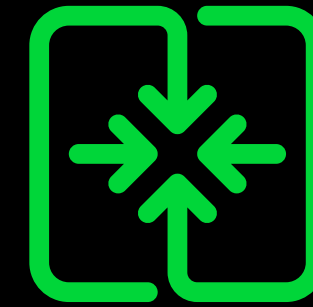
Sage understands that one size does not fit all, and partners with you to get a clear idea of what success means for your company. From Professional Services to Education Services to Customer Success and Support, assistance will be provided throughout your entire customer journey.



5. Integrations with other industry solutions



As an innovator in the space, Sage believes you should have the power of choice—when it comes to the right mix of solutions to address your unique business needs. You can integrate your financial and operational data with the other systems you need.



Sage's infrastructure enables connections to existing or future systems like Shopfloor, Shopify, and others. This allows you to meet customers where they shop, conduct continuous improvement projects, and more. With Sage, there are options to integrate this data with your financials and track the metrics critical to your organisation's financial and operational success.

6. Sage speaks the language of manufacturing

Being built specifically for manufacturing, Sage focuses on understanding the workflows and processes of manufacturing businesses. Whether you need to create dashboards **to provide real-time visibility** of order status, track inventory costs, or automate a variety of compliance requirements across localities, Sage Distribution and Manufacturing Operations has the product and capabilities you need.

With Sage, you are working with a trusted partner operating on a customer-first culture.



7. Customisable to your company



Need timely insights? Get real-time financial and operational data with customisable dashboards and personalised reporting features.



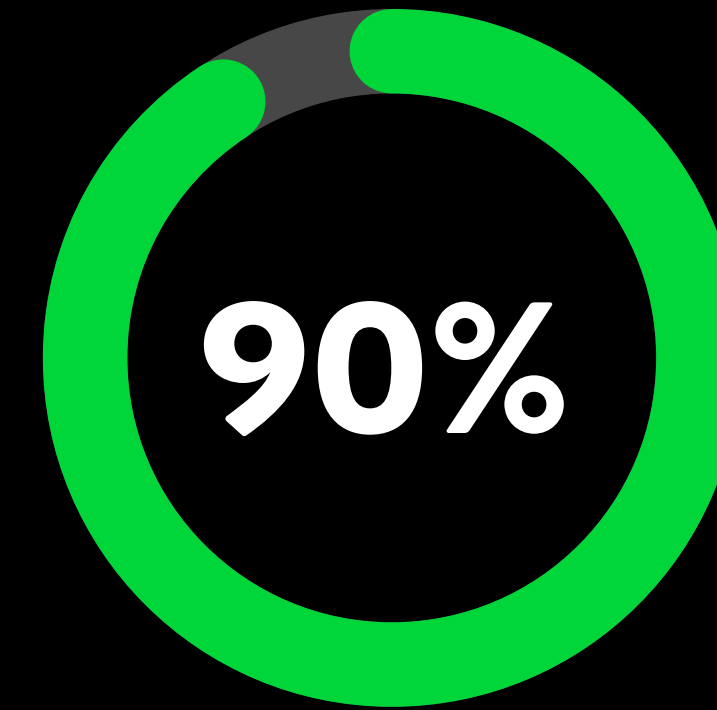
Sage understands you're growing fast, and you're ambitious. That's why they are ahead of the curve when it comes to technology and are best placed to provide flexible, anytime, anywhere access to your operations. This means real-time visibility, automation, and much more are catering to business demands.

Sage

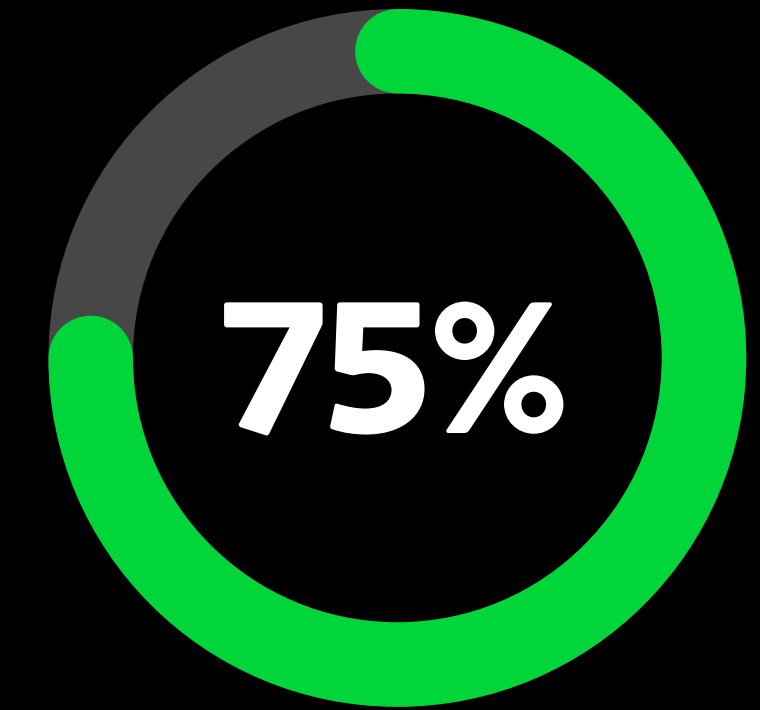


8. Sage has a proven track record of helping manufacturing companies profitably grow

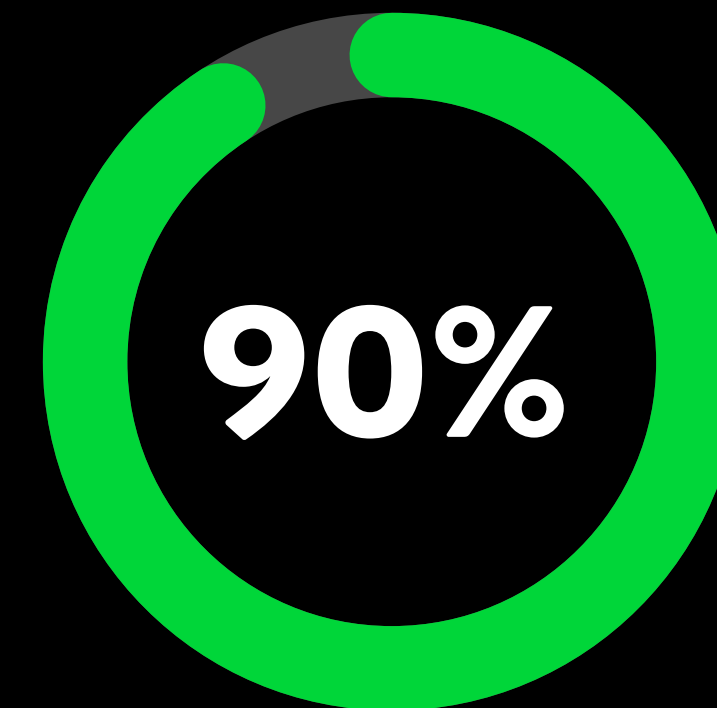
Thousands of manufacturing companies of all sizes trust Sage to help them grow. Here are some of the benefits different customers have seen:



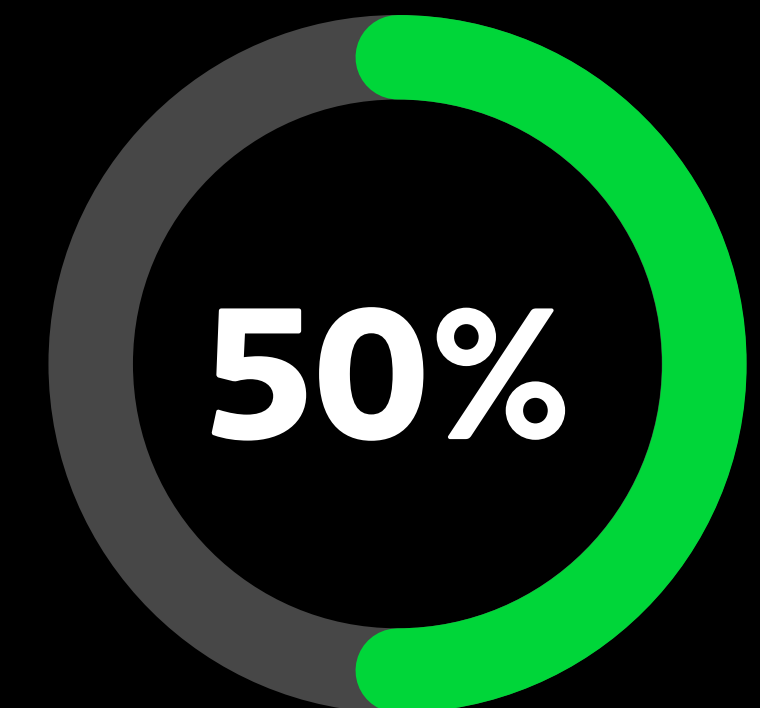
Reduction in the amount of time spent reconciling bank accounts



Reduction in the amount of time spent on payroll



Reduction in the amount of time spent on tax reporting



Reduction in lead time



Sage

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